

# CompNet The Competitiveness Research Network

## **CompNet and MICROPROD:**

Objectives and interactions

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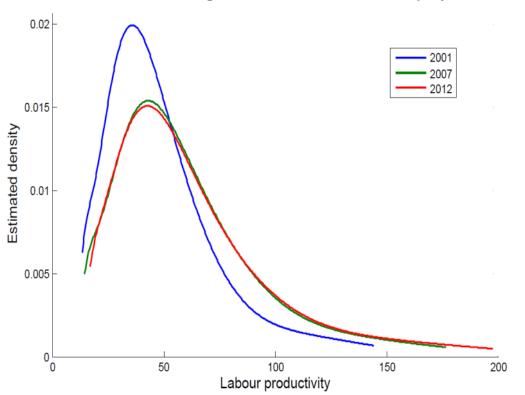
# Outline

- 1. Why the micro perspective
- 2. CompNet dataset: stylised facts
- 3. CompNet: mandate, organisation
- 4. Interaction
- 5. Conclusions

# The rationale of firm-level perspective

- Firm performance distribution is very disperse and asymmetric
- Most firms are around an "average" LOW performance,
- and only a few which are very productive in the "right-tail" of the distribution (the so called "happy few")

# Evolution of labor productivity distribution in France Manufacturing sector - firms with 20+ employees



# Why do economists care about firm heterogeneity?

Because they want resources (capital and labour) reallocated from low to high productive firms, to increase the economy aggregate performance

→ assessing this heterogeneity is also critical for monetary policy

## The micro-founded Competitiveness Research Network (CompNet) dataset

✓ We use existing (no new surveys) firm-level data, mostly from business registers, to construct a wide set of relevant business indicators (productivity, costs, employment..)

✓ Common codes to aggregate indicators at industry, macro-sector and country level in order to solve confidentiality issues

CompNet secretariat computational engine che es in terms of measures ors (based on Eurostat sectorial

**country teams** expertise

Common methodology to harmonize the resulting set of indicators across countries in terms of measures definition, treatment of outliers, deflators (based on Eurostat sectorial value added) and PPPs.

## The micro-founded Competitiveness Research Network (CompNet) dataset

- 1. Our aim is to create a Minimum Common Set of indicators which are also cross-country comparable
- 2. At the Center, our Secretariat which manages the data collection, <u>does not see</u> the raw firm level data (confidentiality is ensured), but sector averages
- 3. In addition, however, we have
  - → the <u>full distribution</u> for the (more than **70**) critical business variables we collect
  - → most notably, the database includes more than 300 joint distributions linking different firms' characteristics

# Five broad categories of variables are available (for 60 sectors)

<b>Productivity</b> and
allocative
efficiency

Labor productivity

**TFP** 

**ULC** 

LC per employee

Firm size

Capital intensity

Static Allocative Efficiency

Dynamic Allocative Efficiency

#### **Financial**

**Investment Ratio** 

RoA

Cash holdings

Leverage

Financing gap

Collateral

Equity to Debt

Cash flow

Implicit interest rate

Trade Credit/Debt

Debt burden

Credit constraint index

#### **Trade**

% permanet exp.

% sporadic exp.

**Export value** 

Export value added

Productivity premium of exporters

#### Competition

Weighted PCM

Sector-specific mark-ups

Sector-specific collective bargaining power

Concentration measures

#### Labour

% firms that increase/decrease employment productivity or ULC between t and t+3

Characteristics of growing and shrinking firms

Share of High-growth firms

# Example of joint distributions

## Productivity and allocative efficiency

Labour and capital productivity

VA and revenue TFP various estimation techniques

UL C

Firm size

Capital Intensity

Marginal revenue productivity of inputs

Static and dynamic allocative efficiency

#### Financial

Investment ratio

RoA

Cash holdings

Leverage

Financing gap

Collateral

Equity to Debt

Cash flow

Implicit interest rate

Trade Credit/Debt

Sbt burder

# Credit constraint index

Share and characteristics of "zombie" firms

#### Trade

% permanent exp.

% sporadic exp.

**Export** intensity

Characteristics of top exporters

Productivity premium of exporters

Characteristics of firms that export AND import

#### Competition

Estimated and nonparametric pricecost margins

Concentration of sales in top 10 firms of a sector

Herfindahl index

#### Labour

% firms that change employment between t and t+3 (t+1)

Share of high-growth firms

Job creation and job destruction rates

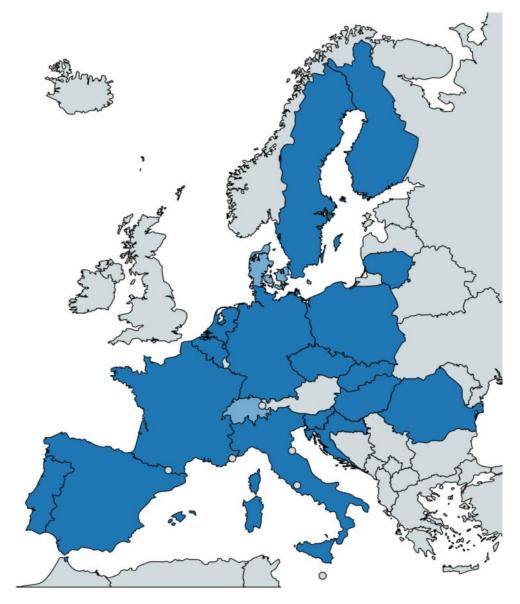
Wage premium paid by firms

## Example type of question:

Are low productive firms in a country-sector characterized by higher credit constraints?

# The 6<sup>th</sup> vintage of the CompNet Dataset (2018)

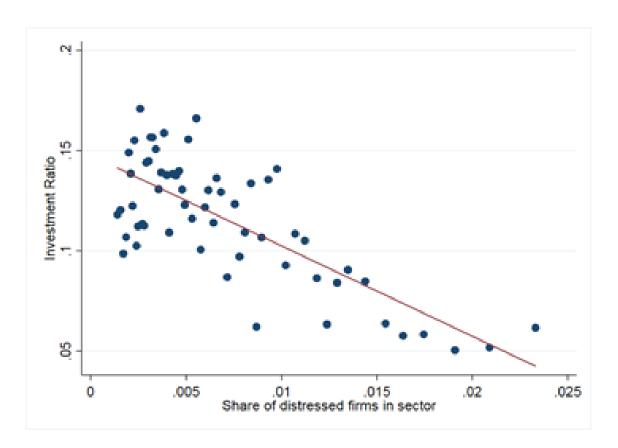
- Time period:
  - > 1999 2015 (added 2 years)
- Data coverage:
  - > (up to) **90% in firms**
  - > (up to) 86% in employees
- Geographical coverage:
  - > 19 EU countries
  - and two other in pipeline (CH,TU)
- Data collection:
  - Richer set of variables
  - More efficient codes
- Data are available:
  - on line for CompNet members
  - upon request for others



# Some examples of the results for Europe

# Stylized facts: 1) Distressed firms and investments

## Do distressed firms have a sizeable economic impact?



Sectors with a higher share of distressed firms show significantly lower investment ratios and job creation rates

Sector investment and share of distressed firms (median investment of the 2-digit industry and share of distressed firms)

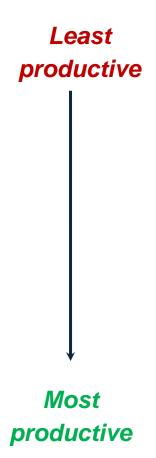
Source: 6th vintage of CompNet, full sample.

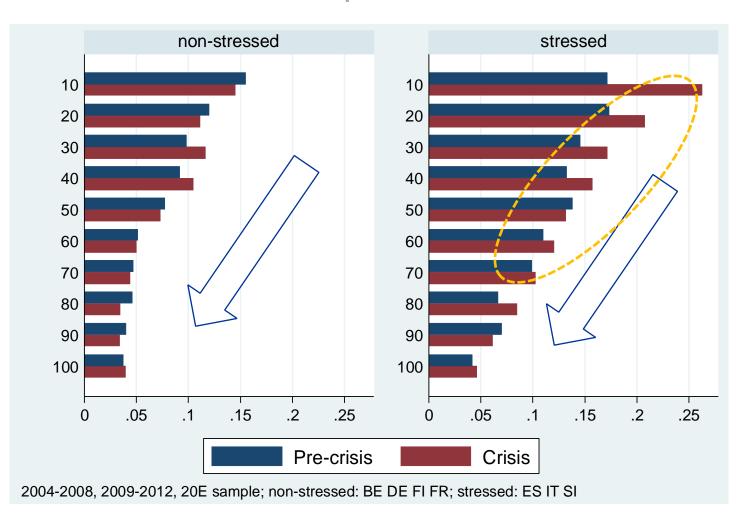
Notes: Firms with interest payments higher than operating profits for 3 consecutive years, conditional on positive profits.

Countries included: BE, CZ, FI,HU, IT, LT, PT,RO, SP, SE. Binscatter controlling for country FE.

# ... Most productive firms are not credit-constrained

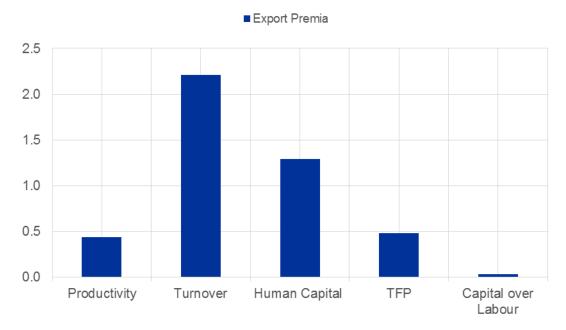
# Share of credit constrained firms by deciles of labor productivity ICC index estimated within CompNet





# Stylized facts 2: How happy are the happy few?

Performance premia of exporting firms over domestic firms in the same 2-digit industry (Dummy coefficient for exporting firms after controlling for country and time FE)



Sources: 6th vintage, CompNet, full sample

Notes: The chart shows the coefficients of the export dummy, indicating whether the firm is exporter or not, from OLS regressions where the dependent variable is the log of the performance indicators, controlling for country, time and sector dummies. Countries included are HR, FI, FR, HU, IT, RO, SI and SE.

- The chart shows the coefficient of a dummy for exporting firms relative to nonexporting firms in same sector
- Exporting firms are significantly larger, employ more skilled labor and are more productive
- We have data for 60
   sectors and 18
   countries, which can be
   useful for benchmarking

CompNet organization and mandate in brief

# CompNet mandate

- 1. CompNet was born in 2012 as an initiative of the European system of Central Banks with a double mandate:
  - 1. Provide a forum for research on productivity/competitiveness related matters
  - 2. Provide top standard indicators on productivity drivers, which are firm-level based.
- 2. Since early 2017, CompNet is a self-managed Network financed by the ECB together with major European institutions (EC-Grow, EC-EcFin, EIB, EBRD), and academic institutions (IWH-Halle and Tinbergen).
- 3. Data providers include, in addition to several National Central banks, an increasing number of Statistical institutes
- → This allow to pursue the objective of improving quality of the dataset and its cross country comparability

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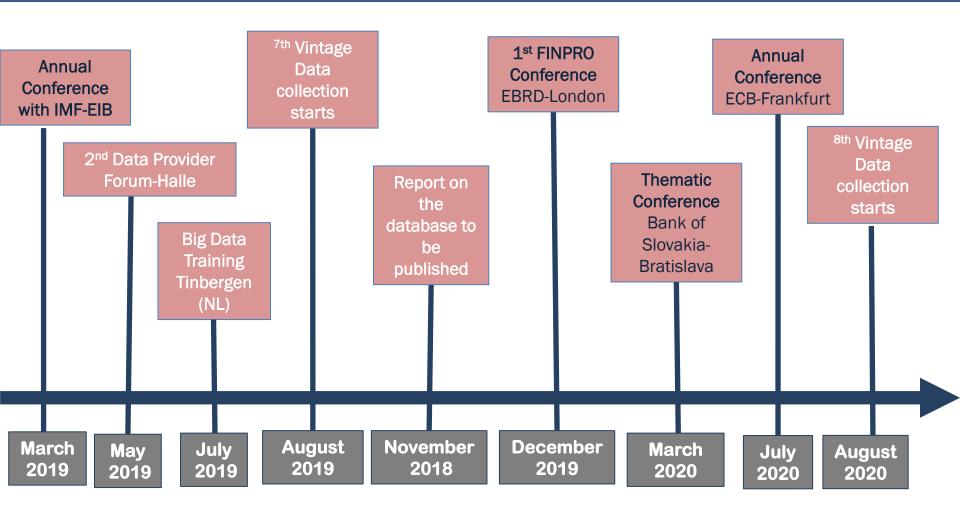


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# CompNet latest achievements and plans

- Enlargement of the Network:
  - More data providers (INSEE (France), Swiss Statistical institute, Central Bank of Turkey, Irish Statistical institute)
- Improvement of the codes
- Active in research ...
  - over 40 ongoing research projects based on CompNet data
  - 25 Working Papers since 2016
  - 31 refereed journal articles from members of the CompNet network
  - New IWH-CompNet Discussion Paper Series
- ... and in policy
  - European Commission: 9 Country Reports 2019 (Belgium, Germany, Croatia, France, Italy, Lithuania, Netherlands, Romania, Finland)
  - VOX EU, February 2019, on 6th Vintage
  - ECB 2018 Non-Euro Area Surveillance Report

# CompNet - 2019/2020



# **TIMELINE AND MILESTONES**

## **MICROPROD**

- MICROPROD is a research project funded within the framework of the EU Research and Innovation program "Horizon 2020", comprises research and statistical institutes leading in the field of micro-level productivity research, and is coordinated by the IWH Halle. MICROPROD aims to
  - (i) expand and deepen the data and methods available for measuring productivity
  - (ii) generate new insights into the causal mechanisms of productivity developments,
  - (iii) make them publicly available.

# Common Objectives of MICROPROD and CompNet

- Deepening, widening and harmonizing microdata availability across the EU.
- Improving the quality and comparability of micro data in Europe.
- Providing guidance and recommendation to statistical offices regarding data collection.
   Promoting why "to go micro" and how this can benefit future research and policy work

# Respective Specific Objectives

MICROPROD Work Package 1 (WP1)	CompNet
<ul> <li>providing an extended micro-database for all the proposed projects within MICROPROD.</li> </ul>	<ul> <li>CompNet continues to push the frontier to provide an excellent firm- level based micro-aggregated dataset</li> </ul>
<ul> <li>establishing a guide for the EU for setting up a platform which allows external researchers to use micro data at statistical agencies via remote access or execution.</li> </ul>	<ul> <li>Enabling researchers as well as policy advisors to understand underlying dynamics of aggregated trends through the publication of data and dissemination of knowledge (examples: market power, productivity)</li> <li>Promoting newest policy and research results in various Network events (market power and investments, productivity and Finance)</li> </ul>

# General Synergies between MICROPROD and CompNet

- MICROPROD can leverage on CompNet member's expertise in the technical and organizational aspects related to extracting and harmonizing confidential firm-level data from national sources
- the new data and productivity concepts from MICROPROD will be utilized and tested by, among others, members of CompNet.
- CompNet will benefit from gained insights through the direct introduction of novel indicators and implementation of new methods in the CompNet codes
- MICROPROD findings will find a natural follow up in CompNet, over and above the three-year duration of the EU-financed project

# Scope of the two Events

CompNet Data Provider Forum	MICROPROD Pilot NSI Workshop
<ul> <li>Improve coding: efficiency, comparability, confidentiality checks</li> <li>Incorporate new indicators relevant for stakeholders (distressed firms, job flows, human capital)</li> </ul>	<ul> <li>getting deeper in a number of sets of variables in close cooperation with national statistical institutes</li> <li>ICT use</li> <li>R&amp;D</li> <li>Intangibles</li> <li>Trade Activity</li> <li>Linked Employee-Eymployer Data</li> <li>Balance Sheet Data</li> </ul>

# Synergies between DPF and Pilot NSI Workshop

- Both events have similar goals
  - Discuss and improve quality and comparability of novel indicators
  - High focus on cross-country comparability while being as granular as possible
  - Have intensive discussion on potential new and novel indicators which add real value
  - Data requirements for MICROPROD are partially in line with the planned data extension for the forthcoming CompNet's 7<sup>th</sup> data vintage

# Conclusion

CompNet and MICROPROD are by nature deeply interrelated:

The scope of the ultimate respective objectives, as well as the strong overlaps in the driving factors, is shared by both NSIs as well as individual researchers and Institutions involved in the two respective initiatives.

# Thanks for your attention

www.comp-net.org www.microprod.eu