

# Box on Reassessing EU Comparative Advantage: The Role of Technology

Marco Matani<sup>1</sup>

<sup>1</sup>IHEID

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# Roadmap

- 1 Motivation
- 2 A Ricardian Heckscher-Ohlin Model
- 3 Reassessing EU Comparative Advantage: The Role of Technology
- 4 Appendix

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- *The future of European competitiveness* (Draghi, 2024)
  - EU's **loss of technological prowess** with respect to the United States, and increasingly China
  - **Active industrial policy** to reverse the trend

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- Strengthening the competitive position of the EU is critical in an increasingly **fragmented and security threatened global economy**
- *The future of European competitiveness* (Draghi, 2024)
  - EU's **loss of technological prowess** with respect to the United States, and increasingly China
  - **Active industrial policy** to reverse the trend
- First necessary block: **how to map the EU's relative state of technology** vis-à-vis the rest of the world?

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- Policies prioritizing external over internal competitiveness can **backfire** in terms of promoting citizens' living standards
  - Specific pre-conditions: terms-of-trade effects, scale economies, social benefits differing from individual ones, threshold and lock-in effects...
- Key channel mapping internal competitiveness (*productivity*) into external competitiveness (*foreign market shares*):
 

**“comparative advantage” (CA)**

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For countries  $i, i' \in I$ , sectors  $s, s' \in S$ , output price  $p$ , unit input requirement  $c$ , and exports  $exp$

## Comparative Advantage

$i$  has a comparative advantage w.r.t.  $i'$  in  $s$  iff **in autarky**

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## Balassa "Revealed" Comparative Advantage

$i$  has a *Revealed* comparative advantage in  $s$  iff **in the open economy**

$$BRCA_{i,s} = \frac{exp_{i,s}}{\sum_s exp_{i,s}} / \frac{\sum_{i'} exp_{i',s}}{\sum_{i'} \sum_s exp_{i',s}} > 1$$

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► Nuances of comparative advantage

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- How to obtain technology-based **Ricardian Comparative Advantages** by purging trade information from other concomitant drivers?

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- How to obtain technology-based **Ricardian Comparative Advantages** by purging trade information from other concomitant drivers?
  - i.e., how to back out **productivity** (internal competitiveness) from **foreign market shares** (external competitiveness)?

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- First applied to Chinese data (Annual Survey of Industrial Firms and Chinese Customs Trade Statistics)

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- **Scale economies, firm heterogeneity, multi-product firms, and endogenous selection**

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- **Pre-trade TFP:**  $\Phi^A(z)$  and  $\Phi^{A^*}(z)$

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## Proposition 7 (Sufficient Statistics for Ricardian Comparative Advantage)

(a) The Pareto shape  $k$ , trade freeness  $\rho$ , export propensity  $\chi(z)$  and intensity  $\theta(z)$  are sufficient statistics for the ex-post amplifying component ( $XPA(z)$ ) and dampening component ( $XPD(z)$ ) of industry  $z$ 's relative TFPQ; (b) The sufficient statistics for the ex-ante component further include  $\frac{\omega(z)}{\omega^*(z)}$ , the relative unit input prices, as this component can be rewritten as:

$$\frac{\Phi^A(z)}{\Phi^{A^*}(z)} = \left( \frac{C_M^*(z)}{C_M(z)} \right)^{\frac{k}{k+1}} \left( \frac{1 - \theta(z)}{\theta(z)} \right)^{\frac{1}{k+1}} \chi(z)^{\frac{1}{k}} \rho^{-\frac{1}{k(k+1)}}$$

with the relative state of technology given by

$$\frac{C_M^*(z)}{C_M(z)} = \left( \frac{\omega(z)}{\omega^*(z)} \right)^{\frac{k+1}{k}} [\rho(1 - \theta(z)) + \rho^{-1}\theta(z)]^{\frac{1}{k}}$$

▶ Ex-post  $XP(z)$

▶ Relative Exports

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- **Micro data** ( $\chi(z), \theta(z)$ , **C-D shares in**  $\frac{\omega(z)}{\omega^*(z)}, k(z)$ ):  
CompNet 9<sup>th</sup> Vintage

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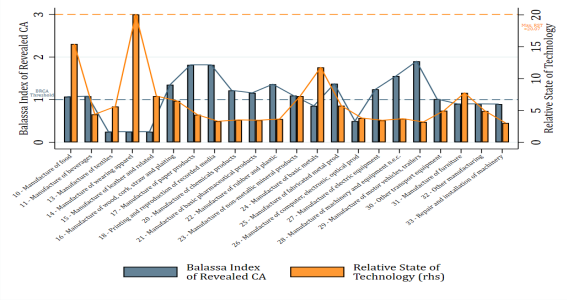
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- **Macro data** ( $I, L, \frac{\omega(z)}{\omega^*(z)}, \rho(z)$ ):  
OECD Inter Country Input Output tables 2020, Penn World Tables 10.01

# di Mauro et al. (2024)

Balassa Revealed Comparative Advantage and Relative State of Technology in the EU

- ▶ BRCA RST FR
- ▶ BRCA RST DE
- ▶ RCA TFPQ EU
- ▶ RCA TFPQ FR
- ▶ RCA TFPQ DE
- ▶ CESEE



- ▶ BRCA EU CHN
- ▶ Comparative Stat
- ▶ XPA XPD EU
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- Europe has better state of technology than the rest of the world (RST>1) in all manufacturing sectors



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- Europe has better state of technology than the rest of the world (RST>1) in all manufacturing sectors
- Disalignment between RST and BRCA in Europe

# Conclusions

- CompNet offers tools for **analyzing European competitiveness** and for contributing to the policy debate
- Urgent actions are needed to substantiate export specialization with **heightened technological standing**
- Necessary if Europe aims to maintain its **global competitive edge** in key industries

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# Roadmap

1 Motivation

2 A Ricardian Heckscher-Ohlin Model

3 Reassessing EU Comparative Advantage: The Role of Technology

4 Appendix

# Comparative Advantage in the 21<sup>st</sup> Century

- **Heckscher and Ohlin (1933)**: useful when technologies and market sizes converge across countries so that international competitiveness is driven by factor price differences
- **Krugman (1980)**: useful when technologies and factor prices converge across countries so that international competitiveness is driven by market size differences
- **Ricardo (1817)**: useful when factor prices and market sizes converge across countries so that international competitiveness is driven by technological differences

# Comparative Advantage in the 21<sup>st</sup> Century

- **Heckscher and Ohlin (1933)**: useful when technologies and market sizes converge across countries so that international competitiveness is driven by factor price differences
- **Krugman (1980)**: useful when technologies and factor prices converge across countries so that international competitiveness is driven by market size differences
- **Ricardo (1817)**: useful when factor prices and market sizes converge across countries so that international competitiveness is driven by technological differences
- **Arguably**, in today's policy debate Ricardo matters the most, as the EU and the US are losing the market size advantage and China is losing its global labor advantage

# Huang and Ottaviano (2024)

## Proposition 5 (Relative TFPQ Decomposition)

In the open economy, Home industry  $z$ 's relative TFPQ can be decomposed as the product of an ex-ante component before trade and two ex-post components after trade:

$$\frac{\Phi(z)}{\Phi^*(z)} = \underbrace{\frac{\Phi^A(z)}{\Phi^{A^*}(z)}}_{\text{ex-ante}} \underbrace{\left( \frac{\frac{L^*}{L} \rho + \left( \frac{\chi(z)}{\rho} \right)^{\frac{k+1}{k}}}{\frac{L^*}{L} \rho + \left( \frac{\chi(z)}{\rho} \right)^{-\frac{k+1}{k}}} \right)^{\frac{k}{k+1}}}_{\text{ex-post amplifying XPA}(z)} \underbrace{\frac{\rho \chi(z)^{-1} + \frac{L^*}{L} \rho}{\rho^{-1} \chi(z) + \frac{L}{L^*} \rho}}_{\text{ex-post dampening XPD}(z)}$$

# Huang and Ottaviano (2024)

## Proposition 8 (Balassa Index and Comparative Advantage)

(a) Home industry  $z$ 's relative exports can be decomposed as:

$$\frac{Exp(z)}{Exp^*(z)} = \frac{\frac{l}{l^*} \left(\frac{\chi(z)}{\rho}\right)^{\frac{k+1}{k}} - \rho}{1 - \frac{l}{l^*} \rho \left(\frac{\chi(z)}{\rho}\right)^{\frac{k+1}{k}}} \frac{\rho^{-1} + \frac{l^*}{l} \left(\frac{\chi(z)}{\rho}\right)^{\frac{k+1}{k}}}{\left(\frac{\chi(z)}{\rho}\right)^{\frac{k+1}{k}} + \frac{l}{l^*} \rho} \frac{\theta(z)}{1 - \theta(z)} \left(\frac{\omega^*(z)}{\omega(z)}\right)^{k+1} \left(\frac{\Phi^A(z)}{\Phi^{A^*}(z)}\right)^{k+1}$$

(b) The Pareto shape parameter  $k$ , trade freeness  $\rho$ , export propensity  $\chi(z)$ , export intensity  $\theta(z)$  and relative income  $\frac{l}{l^*}$  are sufficient statistics for  $Exp(z)/Exp^*(z)$  and its components.

(c) The sufficient statistics for the BRCA index  $RCAB(z)$  further include Home exports  $Exp(z)$ .



# Huang and Ottaviano (2024)

- **Free entry:** Firms enter by sinking a fixed input requirement and draw unit input requirement  $c$  (inverse of TFP) from a country-sector (inverse) Pareto distribution with country-sector support  $[0, C_M(z)$  or  $C_M^*(z)]$  and sector concentration  $k(z)$  – call  $C_M(z)$  Home's “relative state of technology”

# Huang and Ottaviano (2024)

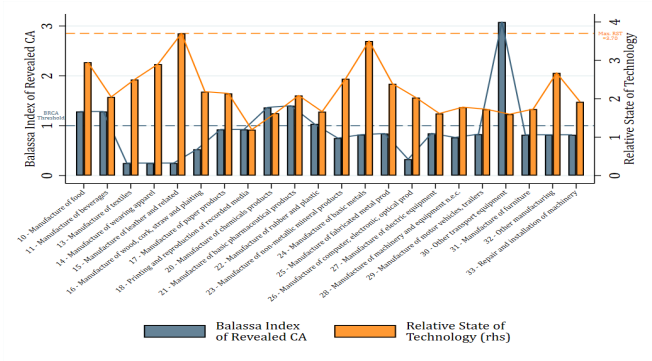
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- Selection implies that more firms enter country-sectors with better technology, lower input prices and larger domestic market; they are less likely to survive but more likely to export if they survive

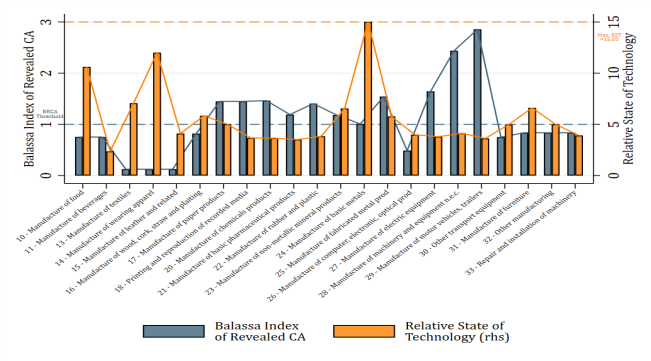
# di Mauro et al. (2024)

Balassa Revealed Comparative Advantage and Relative State of Technology in France



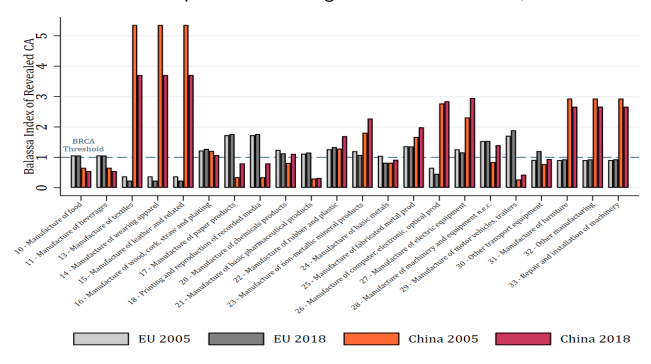
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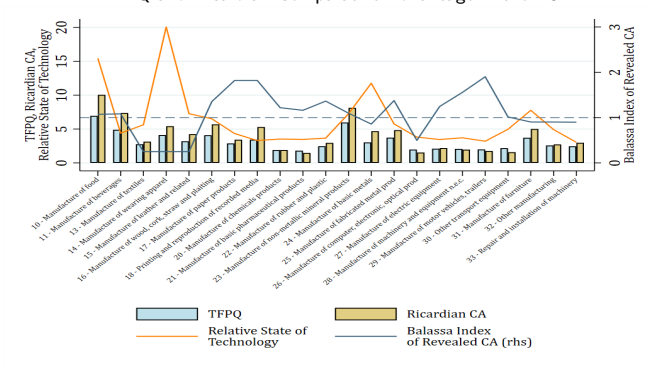
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Balassa Revealed Comparative Advantage in the EU and China, Time Evolution



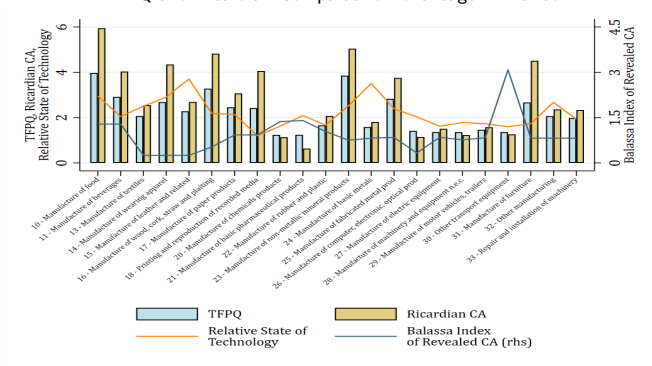
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TFPQ and Ricardian Comparative Advantage in the EU



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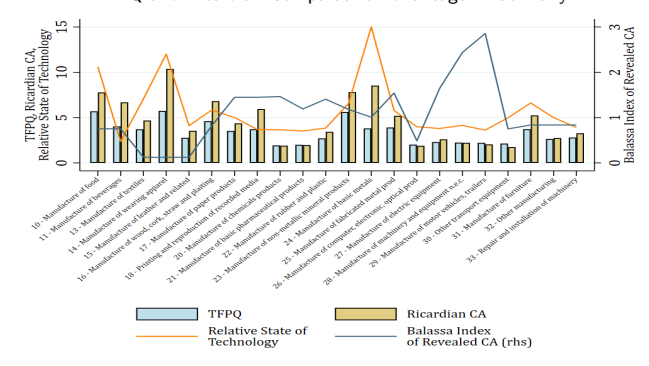
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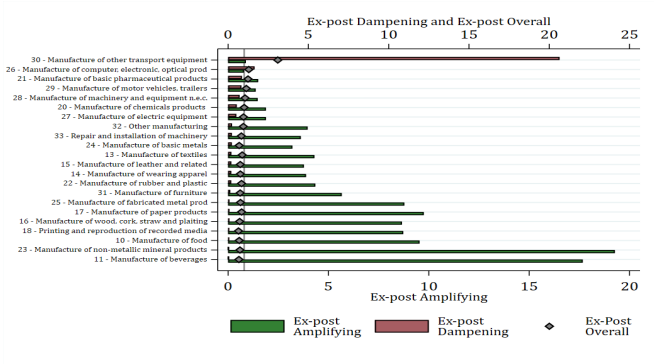
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## Relative State of Technology, Ricardian Comparative Advantage, and TFPQ in the CESEE countries



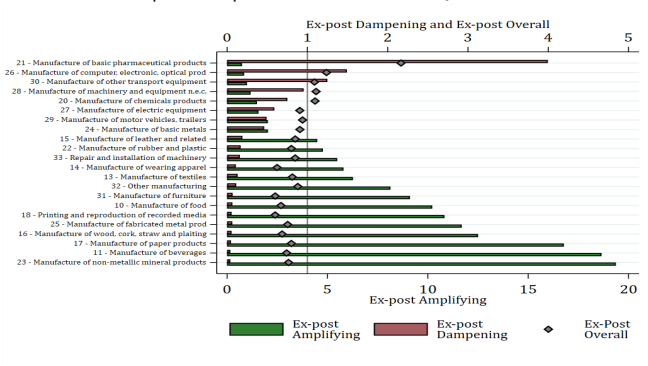
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Ex-post Components of Relative TFPQ in the EU



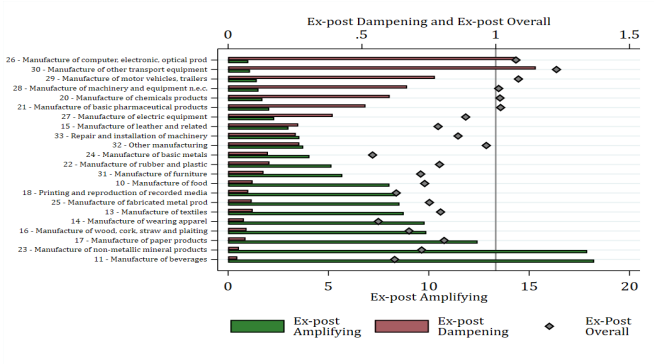
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# di Mauro et al. (2024)

Balassa Revealed Comparative Advantage in the EU, Comparative Statics

