

# Heterogeneous effects of weather shocks on firm economic performance

WP

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# Motivation

- Within-country heterogeneity mostly neglected in discussions on distributional aspects of climate damages
- Accounting for **damages heterogeneity** is crucial for
  - **Policy:** identifying "winners and losers" to support the design of tailored mitigation and adaptation policies: **climate industrial policies? climate redistribution?**
  - **Economics:** identify whether average marginal effect is correctly identifying climate damages or averaging out opposing effects.
    - Europe is an ideal setting: located at the "bliss" point in aggregate analysis (Burke et al. 2015)

## Research Question

**Are climate damages heterogeneous across firms?**

This paper explores the economic impacts of increasing temperatures on firms' economic performance across firms characteristics.

## Results Preview

- Average relationship between temperature and economic performance generally consistent with previous (global-level) literature
  - Inverted-U-shaped
  - Persistent but not-significant growth effect
- Damages heterogeneity identifies winners and losers:
  - **winners:** most productive firms
  - **losers:** least productive firms

## Overall Contribution

This paper contributes to three strands of literature:

- **Climate Economics:** identifies sources of heterogeneity in climate damages;
- **Climate Econometrics:** addresses methodological issues highlighted in the literature (model selection, nonstationarity);
- **Aggregate Productivity:** discusses economy-wide effects of climate damages heterogeneity in firms productivity levels (convergence, aggregate productivity slow-down) - informative also for the literature on Firm Dynamics

# Climate Econometrics Literature

## Economic Performance

### **Country-level:**

- Dell et al. (2012); Burke et al. (2015); Acevedo (2020);

### **Regional-level:**

- Burke and Tanutama (2019); Kalkuhl and Wenz (2020); Groom et al. (2023); Kotz et al. (2024);

### **However:**

- Country or regional analyses can not account for within-units heterogeneity. This can only be addressed using granular data.

## Firm-level climate damages

### Firm-level damages from weather fluctuations, channels:

- effect on labour productivity and supply
- effect on capital productivity and stock
- effect on costs
- effect on supply chain

# Firm-level Literature and Contribution

## Literature:

- impact of temperatures in China (Chen and Yang 2019; Zhang et al. 2018), the US (Addoum et al. 2020), Italy (Caggese et al. 2023)
- revenues response to daily maximum temperatures (Nath 2020)
- impact of hot and cold days on manufacturing firm performance in the US (Ponticelli et al. 2023)

# Firm-level Literature and Contribution

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## Contribution:

- focus on Europe
- extend analysis on firms' characteristics heterogeneity: TFP-category (today), Industry and size (in the paper)
- include non-listed and small and medium enterprises (SME), relevant part of European economies
- publicly available database covering large part of the firms universe (clean dataset  $\approx$  68m observations and 8.7m firms in Europe)

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## Data and Identification Strategy

# Data

- BvD Orbis, European yearly data, different coverage by country Coverage
- merged with Copernicus ERA5-Land data ( $0.1^\circ$  grid  $\sim 9$  km)
- inverse-distance weighting matching
- temperature distribution dispersed, dropped firms in top and bottom 1% T-Distribution



(a) Temperature and N firms



(b) Temperature and tot GO

Figure: Bivariate spatial distributions, values aggregated at the Nuts 3-level

# Empirical Strategy I

## General Model

$$\Delta y_{i,t} = g(T_{i,t}) + f(P_{i,t}) + \sum_{\ell \geq 1} h(T_{i,t-\ell}) + \delta_i + \boldsymbol{\delta}_{-i} + \varepsilon_{i,t}$$

- $y_{i,t}$  = log of firm i's variable of interest in year t
- $g(T_{i,t})$  = function of yearly average temperature for firm i in year t
- $h(T_{i,t-\ell})$  = function of yearly average temperature for firm i in year  $t - \ell$
- $f(P_{i,t})$  = function of yearly total precipitation for firm i in year t
- $\delta_i$  = firm fixed effects
- $\boldsymbol{\delta}_{-i}$  = context-specific fixed effects
- $\varepsilon_{i,t}$  = autocorrelated and spatially correlated errors

### Identification assumption (strict exogeneity)

$$\mathbb{E}[\varepsilon_{i,t} | g(T_{i,t}), f(P_{i,t}), \{h(T_{i,t-1}), \dots, h(T_{i,t-L})\}, \delta_i, \boldsymbol{\delta}_{-i}] = 0 \quad \forall \quad t = 1, \dots, T$$

# Empirical Strategy II

## Identification issues

### 1. Nonstationarity: issue raised for temperature series

- in this panel, large N and short T → concern ↓ (Greene 2003)
- panel unit root tests (ADF) reject nonstationarity of temperature.

### 2. Identification: T-bins VS yearly average temperature

- T-bins: clear identification and interpretation, but under strong assumptions
- Yearly average temperature: less assumptions and broadly used in macroeconomic models, but identification not as clear

### 3. Model specification: literature generally relies on quadratic model with L lags

- post-estimation Information Criteria and Machine Learning Cross-Validation suggest higher order polynomials and more lags
- IC and CV do not converge, largest relative improvement (%) for 2<sup>nd</sup> order polynomial with 2 lags (elbow rule spirit) Result

# Empirical Strategy III

$2^{nd}$  order polynomial

$$\Delta y_{i,t} = \alpha + \beta_0 T_{i,t} + \gamma_0 T_{i,t}^2 + \sum_{\ell \geq 1} \beta_\ell T_{i,t-\ell} + \sum_{\ell \geq 1} \gamma_\ell T_{i,t-\ell}^2 + \zeta_0 P_{i,t} + \zeta_1 P_{i,t}^2 + \delta_i + \lambda_{c,n,t} + \varepsilon_{i,t}$$

- $y_{i,t}$  = log of firm i's variable of interest in year t
- $T_{i,t}$  = yearly average temperature for firm i in year t
- $P_{i,t}$  = yearly total precipitation for firm i in year t
- $\delta_i$  = firm fixed effects
- $\lambda_{c,n,t}$  = country-industry-year fixed effects
- $\varepsilon_{i,t}$  = autocorrelated and spatially correlated errors (SE clustered at Nuts 3 province level)

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# Results

# Marginal Effects

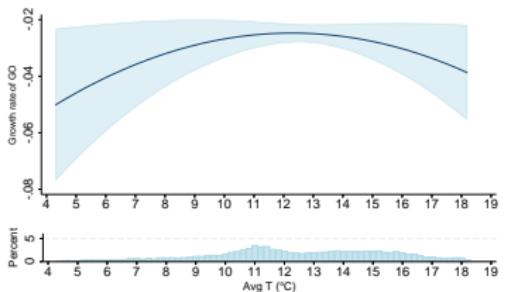
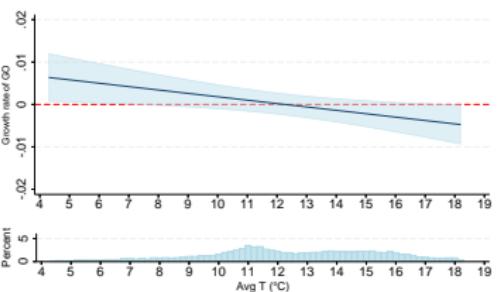
	(1) $\Delta GO$	(2) $\Delta VA$	(3) $\Delta TFP$	(4) $\Delta L$	(5) $\Delta K$	(6) $\Delta M$
$T$	0.0098** (0.0042)	0.0043 (0.0037)	0.0015 (0.0029)	0.00063 (0.0027)	0.0096*** (0.0027)	0.0015 (0.0030)
$T^2$	-0.00040** (0.00016)	-0.00024 (0.00015)	-0.00013 (0.00011)	-0.000066 (0.00012)	-0.00035*** (0.00011)	-0.00011 (0.00012)
$(\ell 1)T$	0.00078 (0.0051)	-0.0056 (0.0048)	-0.0029 (0.0045)	-0.0088*** (0.0024)	0.0097*** (0.0032)	-0.0049 (0.0040)
$(\ell 1)T^2$	-0.00011 (0.00021)	0.000031 (0.00020)	0.000033 (0.00018)	0.00011 (0.00011)	-0.00034*** (0.00012)	0.00012 (0.00016)
$(\ell 2)T$	0.0047 (0.0042)	0.0012 (0.0045)	-0.00090 (0.0046)	0.0011 (0.0023)	0.011*** (0.0032)	0.0049* (0.0029)
$(\ell 2)T^2$	-0.00023 (0.00020)	-0.000099 (0.00021)	-0.0000044 (0.00020)	-0.000024 (0.00010)	-0.00037*** (0.00013)	-0.00015 (0.00014)
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes
Cou-Ind-Year FE	Yes	Yes	Yes	Yes	Yes	Yes
$R^2$	0.16	0.14	0.12	0.14	0.15	0.15
N	43,010,224	32,189,101	18,442,532	25,570,937	38,146,624	31,095,285

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ **Table:** Point estimates and standard errors from the regressions of weather variables on the growth rates of GO, VA, TFP, L, K, and M ( $P$  and  $P^2$  not reported for presentational reasons).

# Insignificant Contemporaneous Effect

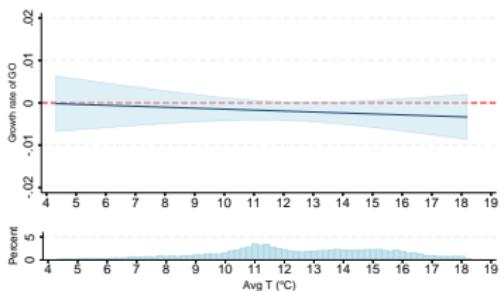
- Inverted-U-shaped relationship Country-level
- Contemporaneous ( $T_{i,t}$ ) marginal effect statistically and economically not significant

(a) 2<sup>nd</sup> order polynomial prediction(b) 2<sup>nd</sup> order polynomial marginal effect

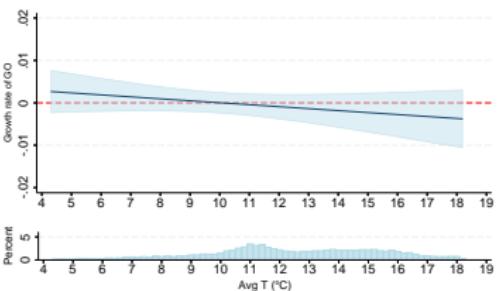
**Figure:** Contemporaneous Prediction (a) and marginal effect (b) of temperature on the growth rate of gross output. Point estimates and 95% CI reported

# Lagged Damages

- Downward-sloping lagged marginal effects
- Economically and statistically insignificant estimates
- Evidence of persistent growth effect, though imprecisely estimated



(a) 2<sup>nd</sup> order polynomial marginal effect of  $T_{i,t-1}$



(b) 2<sup>nd</sup> order polynomial marginal effect of  $T_{i,t-2}$

**Figure:** Marginal effect of temperature on the growth rate of gross output in  $T_{i,t-1}$  and  $T_{i,t-2}$ . Point estimates and 95% CI reported

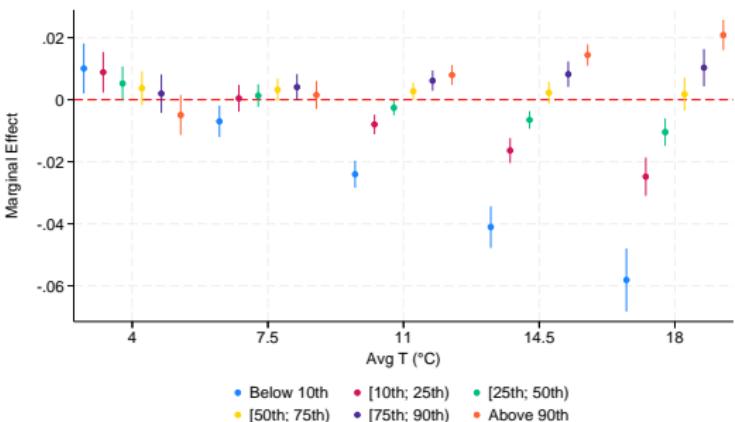
## Insignificant Pooled Results

### What is driving insignificant marginal effects?

- Europe is not affected by weather shocks
- European firms have already adapted to warmer climate
- **Heterogeneous opposite effects average out in insignificant results**

## TFP-Category Heterogeneity

- TFP categories defined over the first 2 available years
- Upward-sloping marginal effect for more productive firms (Adhvaryu et al. 2022)
- Downward-sloping marginal effect for less productive firms Country-level



**Figure:** Marginal effect of yearly average temperature on gross output (growth rates) by firm TFP category (95% confidence intervals).

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# Conclusions

# Conclusions

- Inverted-U-shaped relationship between temperatures and economic performance in pooled analysis - effect mostly insignificant
- Damages heterogeneity identifies winners and losers:
  - Across Countries
  - Across firm TFP categories (more pronounced and consistent across samples)
  - Across industries
  - Across firm size categories

Policy implications

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# Thank you!

**WP available on SSRN:**



**For any comments:**

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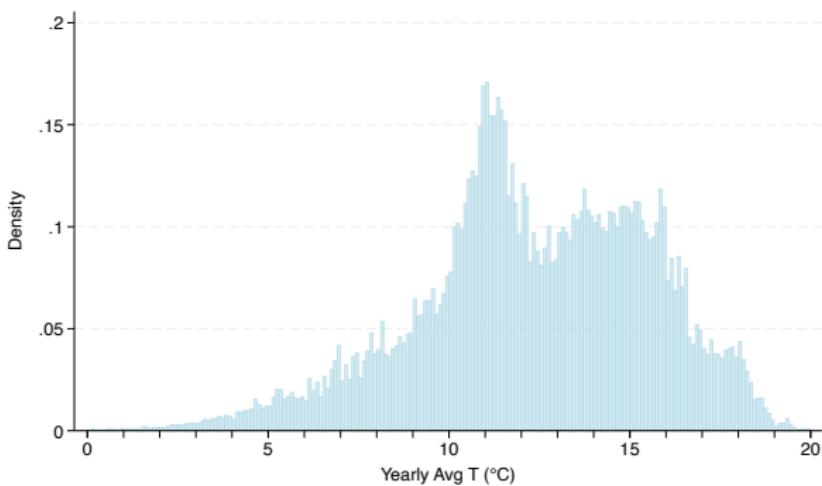
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# Appendix

# Temperature Distribution

- Distribution of yearly average temperature across all firm-year observations [Back](#)



**Figure:** Coverage of the Orbis dataset across Country and years

# Data Coverage

- Orbis coverage by country and year, calculated as a share between total GO of firms in Orbis and total gross output in EUROSTAT [Back](#)

$$\text{Coverage}_{C,t} = \frac{\sum_{i \in C} GO_{i,t}}{\sum_{r \in C} GO_{r,t}}$$

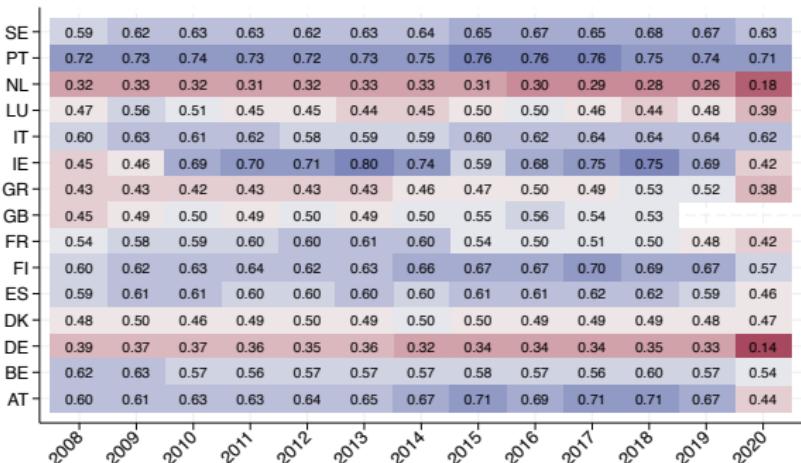


Figure: Coverage of the Orbis dataset across Country and years

## Data by Industry (Nace2 Rev. 2)

- Number of observations by Nace2 revision 2 1-digit industry

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NACE2 1-digit	2000	2010	2020
A-Agriculture forestry and fishing	25,129	58,787	54,194
B-Mining and quarrying	4,923	7,174	4,560
C-Manufacturing	233,167	383,233	265,411
D-Electricity gas steam and air conditioning supply	4,129	21,133	23,767
E-Water supply sewerage waste management	5,905	14,921	11,703
F-Construction	201,733	498,560	300,410
G-Wholesale and retail trade repair of motor vehicles	385,209	744,214	485,038
H-Transportation and storage	58,885	124,987	97,082
I-Accommodation and food service activities	75,343	208,508	148,328
J-Information and communication	75,570	146,280	119,609
K-Financial and insurance activities	44,500	104,811	85,355
L-Real estate activities	120,510	335,598	252,419
M-Professional scientific and technical activities	138,312	365,279	295,435
N-Administrative and support service activities	72,921	161,534	115,258
O-Public administration and defence	395	915	632
P-Education	12,856	45,652	39,987
Q-Human health and social work activities	20,826	89,015	85,058
R-Arts entertainment and recreation	20,474	54,947	48,940
S-Other service activities	34,817	79,179	47,122
T-Activities of households as employers	12,418	16,145	3,161
U-Activities of extraterritorial organisations and bodies	52	201	110

Table: Total number of observations by Industry (Nace2 Rev. 2). Source: Orbis.

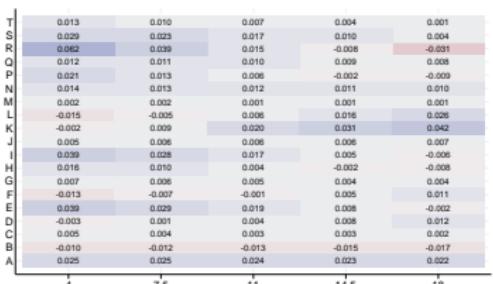
# Identification: Post-estimation IC and ML CV

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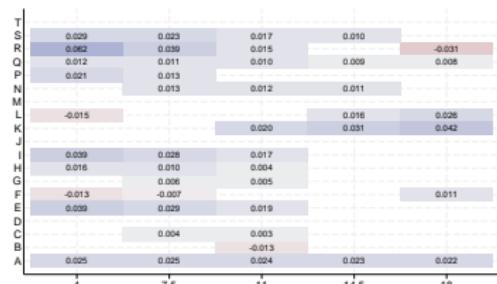
	Information Criteria		Cross Validation	
	Akaike IC	Bayesian IC	CV Mean	CV SD
poly 1 lag 0	96666180.21	96666243.25	0.69367565	0.00063269
poly 1 lag 1	96665325.27	96665404.08	0.69355397	0.00063970
poly 1 lag 2	72071995.82	72072089.32	0.61998115	0.00055934
poly 1 lag 3	58401353.32	58401461.25	0.59890321	0.00042714
poly 1 lag 4	48108591.74	48108713.79	0.58396111	0.00040914
poly 1 lag 5	39916264.3	39916400.17	0.57248304	0.00069127
poly 2 lag 0	96666182.1	96666260.91	0.69368113	0.00063410
poly 2 lag 1	96665289.37	96665399.69	0.69354666	0.00063865
poly 2 lag 2	72071573.81	72071714.06	0.61981421	0.00055961
poly 2 lag 3	58400848.6	58401018.2	0.59834296	0.00042389
poly 2 lag 4	48107893.89	48108092.22	0.58379824	0.00042059
poly 2 lag 5	39914923.51	39915149.96	0.57270432	0.00070848
poly 3 lag 0	96666017.79	96666112.35	0.69371646	0.00063443
poly 3 lag 1	96665119.37	96665261.22	0.69353645	0.00063848
poly 3 lag 2	72070959.72	72071146.73	0.61976578	0.00055941
poly 3 lag 3	58399903.34	58400134.61	0.59842587	0.00042197
poly 3 lag 4	48106216.74	48106491.35	0.58416069	0.00041515
poly 3 lag 5	39913349.05	39913666.09	0.5729878	0.00070571
poly 4 lag 0	96665752.1	96665862.42	0.69370251	0.00063410
poly 4 lag 1	96664723.52	96664896.88	0.69354793	0.00063781
poly 4 lag 2	72070448.54	72070682.3	0.61970471	0.00055881
poly 4 lag 3	58399434.33	58399727.28	0.59849412	0.00041998
poly 4 lag 4	48105759.53	48106110.43	0.58422745	0.00041491
poly 4 lag 5	39912912.54	39913320.15	0.57305402	0.00071425

# Heterogeneity I: Industry

- Marginal effects generally positive and low in magnitude across industries  
Nace
- Effect negative in some industries for firms located at high temperature, although not significant  
Country-level



(a) Marginal effects

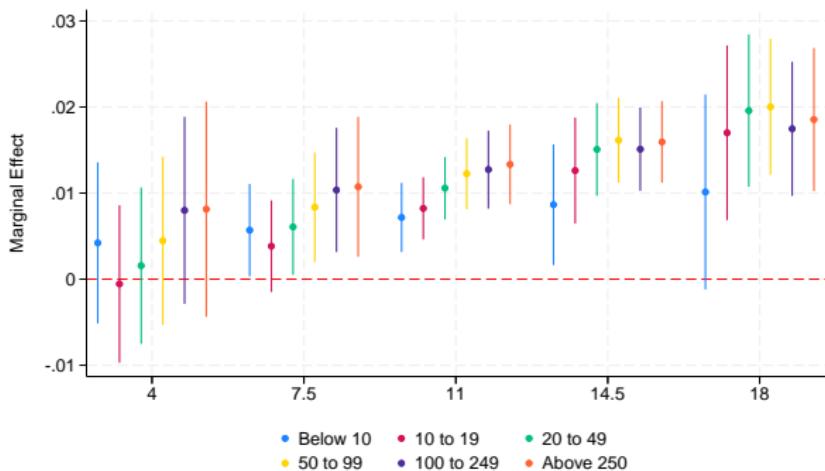


(b) 95% significant marginal effects

**Figure:** Marginal effect of yearly average temperatures on gross output (growth rate) by firm industry (95% confidence intervals)

## Heterogeneity II: Size

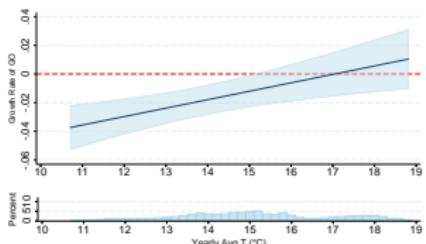
- Consistently upward-sloping marginal effect across firm sizes
- Small firms seem not to be affected at high temperatures Country-level



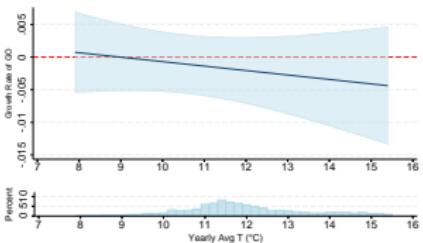
**Figure:** Marginal effect of yearly average temperatures on gross output (growth rate) by firm size (95% confidence intervals)

# Aggregate Results by Country

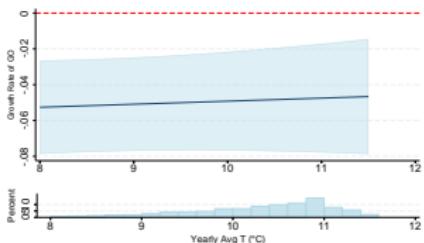
- Substantial cross-country heterogeneity [Back](#)
- Largest economies with good coverage are reported



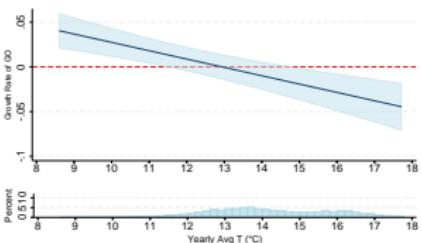
(a) Marginal Effect ES



(b) Marginal Effect FR



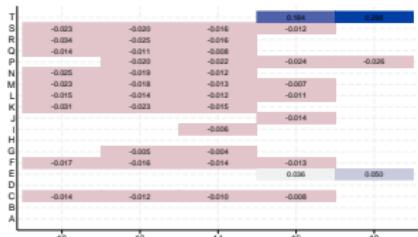
(c) Marginal Effect GB



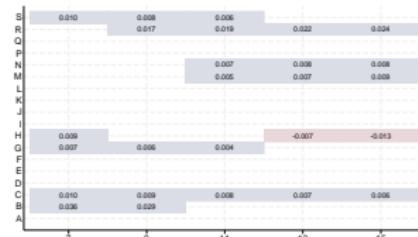
(d) Marginal Effect IT

# Heterogeneity by Country I: Industry

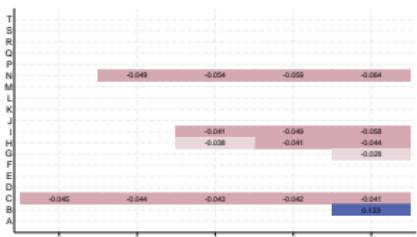
- Substantial cross-country heterogeneity [Back](#)
- Manufacturing consistently affected across countries



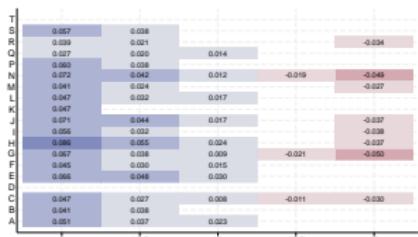
(a) Marginal Effect ES



(b) Marginal Effect FR



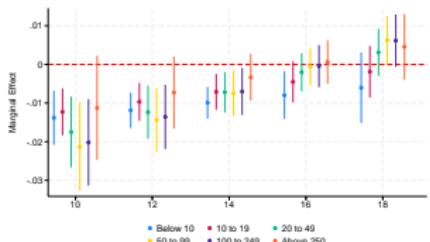
(c) Marginal Effect GB



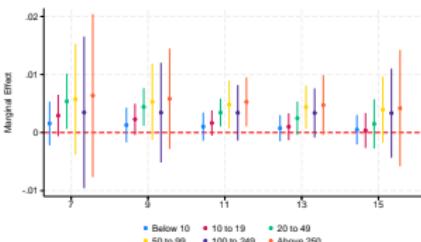
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## Heterogeneity by Country II: Size

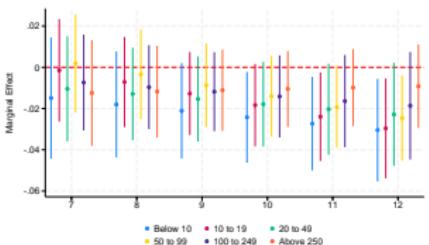
- Substantial heterogeneity across size categories
- Small firms located in warmer areas seem to be negatively impacted
- Large firms located in warmer areas seem to be not impacted



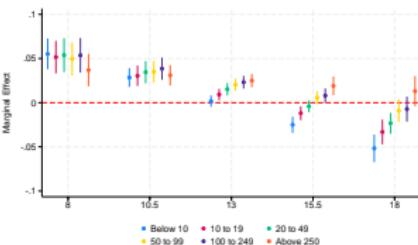
(a) Marginal Effect ES



(b) Marginal Effect FR



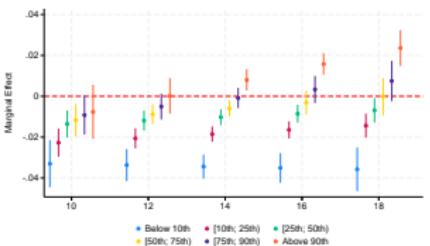
(c) Marginal Effect GB



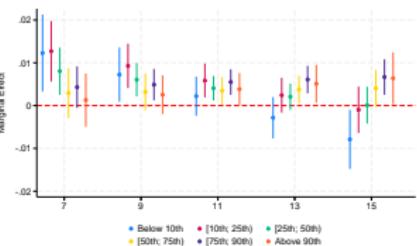
(d) Marginal Effect IT

# Heterogeneity by Country III: TFP categories

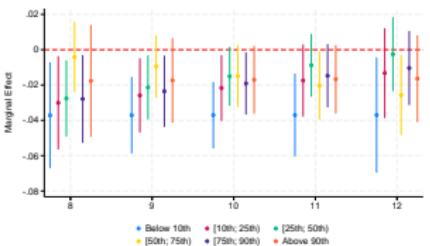
- Low productive firms consistently negatively impacted across countries [Back](#)
- High productive firms consistently positively or not impacted across countries



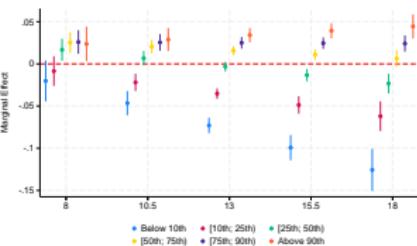
(a) Marginal Effect ES



(b) Marginal Effect FR



(c) Marginal Effect GB



(d) Marginal Effect IT

## Damages heterogeneity: policy implications (?)

- policy debate on tackling climate change focuses on differences across Countries (e.g. developed VS developing)
- between-countries damages heterogeneity relevant also within developed countries
- within-country damages heterogeneity should also be considered when designing climate policies
- for example, larger firms or less impacted sectors can be subject to higher carbon taxes which could be used to subsidise emissions abatement for more impacted firms/sectors Conclusions